



AZA CORPORATION CHOOSES ARUBA ENTERPRISE'S PRIVATE CLOUD TO RAISE THE LEVEL OF ITS INTERNATIONAL ERP.



SOLUTIONS ADOPTED

- ✓ Cloud Infrastructure
- ✓ Private Cloud

AZA Corporation is a leading contractor specializing in the design, manufacture, installation and customization of facades for residential, commercial and industrial buildings. With over 100 years of valuable experience and expansion, AZA has established itself as a major player both in Italy and abroad, with a portfolio of internationally renowned projects. Today AZA Corporation operates in a range of markets in Italy and Europe – mainly France, Luxembourg and Northern Europe – and the United States, with a turnover of more than 80 Mln €/year. With a workforce of 260 employees, including 57 in the engineering and design department, AZA runs two production sites with a total surface area of 46,000m², as well as a number of national and international offices and branches.

Requirements

More specifically, AZA was looking for an **IT provider to entrust with its business management processes and to manage its ERP infrastructure in an external data center**: this was the solution chosen by AZA's IT team, driven partly by the need to manage considerable volumes of data over a large number of servers, requiring high levels of scalability and reliability. Another particular factor was that AZA,

being a multinational company with offices both in Italy and abroad, had chosen to implement and **develop an international ERP**. As a result, having selected Microsoft Dynamics 365 as its management application, they also needed a cutting-edge infrastructure that was innovative and scalable, which would enable them to manage data as effectively and securely as possible.

The Solution

Faced with the challenges of managing huge volumes of data, AZA had already developed a highly detailed and carefully analyzed ad hoc project. After a careful selection process, the Enterprise division and their proposed solution stood out from the many different data centers and providers consulted and compared by AZA, as meeting their requirements perfectly. Both the **project to develop the Private Cloud to host AZA's ERP** and the subsequent management of the section dedicated to Human Resources were entrusted to Aruba's Enterprise division. In particular,

since July 2018, AZA has been using a Private Cloud solution, namely a Cloud that offers private use of computational resources and an enterprise-level service, fully compliant with required standards. To complete the solution, a Cloud Backup solution was provided that means that the data on the production site within the Global Cloud Data Center is copied to a second Data Center - in Arezzo - thereby adding another level of data protection, made possible by the availability of a network of data centers across the country.

The Benefits

In addition to the technological solution, the impressive expertise of the team of IT engineers has made it possible to realize the management implementation project on a Private Cloud, meeting all the

requirements stipulated by AZA's IT team. **Continuous, ongoing dialogue with the Enterprise team**, has enabled an IT-level comparison process to be established that continues to develop day after day.

Among the different aspects of the solution, the benefit of having a point of contact who was always willing to listen and capable of interpreting every single requirement, was a deciding factor. AZA is indeed increasingly confident about its decision to adopt the infrastructures recommended, helped by the fact that Aruba Enterprise has interacted and established

itself as a **partner that inspires trust and is always there when needed**, providing reassuring certainty and peace of mind. Furthermore, being able to operate in Private Cloud environments delivered in **certified Tier 4 Data Centers**, guarantees that the highest data protection and confidentiality standards are being met, keeping data secure.

Future developments

AZA is extremely satisfied with the partnership and pleased with how the Aruba Enterprise Solution Architect team has responded so well to their requirements, as well as to the details of the project that have arisen over time, always proving to be reliable, efficient and well prepared.

As a constantly evolving, dynamic company, AZA always needs to **keep pace with technological innovation**. This is something that a company like Aruba - specialists in this field - can guarantee by offering completely dedicated infrastructures using cutting-edge IT services and solutions.

“After a careful selection process, comparing IT providers and national data centers, in the end we chose Aruba Enterprise, as they were definitely the most competent and the best at understanding our ideas and establishing a dialogue that was always transparent, clear and friendly.”

Romano Juri, Head of Marketing & Design

